







IBM Busin Partr	ness ner GEMKO Information Group, Inc. Information Systems Specialists
RUNDOWN	Your database
Y ASK Y	• Efficient or deficient ?
LABATT'S	 If asked what comprises your data, or
TOM PETTY	more specifically, a typical database
SANDBOX	file, what would your response be ?
U.S.G.S.	Perhans a breakdown like this ?
MR. BUBBLE	· Fernaps a breakdown like tris :
THREESOME	
GANG	
IN TOUCH	
MORE	





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	Your legacy data is made up of
RUNDOWN	
Y ASK Y	 Weak, inflexible data types Why ? Because legacy tools like AS/400 DDS were still used
LABATT'S	religiously even after SQL became available. — Application code required to address shortcomings.
TOM PETTY	 Doesn't play nicely in the sandbox with other platforms.
SANDBOX.	 Clunky complex keys Why ? Because these systems were built piecemeal.
U.S.G.S.	 Application coding required to facilitate. Major root canal when corporate standards change.
MR. BUBBLE	 Fields available elsewhere (duplicity)
THREESOME	 Why ? Because in the early 90's, even though disk was cheap, CPU was not. And many HLL's had file limits.
GANG	 Application code required to synchronize, in many places But it still gets out of synch (then fix-it coding required).
IN TOUCH	
MORE	

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	Your legacy data is made up of
RUNDOWN	
Y ASK Y	Repetitive fields Why 2 Recause then we could use arrays in HU/s
LABATT'S	 Requires application code to parse and assemble.
TOM PETTY	 Has hard limits, else major root canal to increase limits
SANDBOX	 Unused space Why ? Because that's the way it was always done.
U.S.G.S.	 Traditional filler areas, obsolete fields Empty instances of repetitive fields
MR. BUBBLE	 Descriptors sized to accommodate the oddballs
THREESOME	Truly unique and productive fields
GANG	 Why ? Because the file was created for a reason. Differentiates the file from the rest of the application.
IN TOUCH	 Mission critical to the business model.
MORE	















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RUNDOWN	Simple enough
DYSFUNCTION	But where did it go wrong ?
INUENDO	 Most home grown systems were assembled
CANNED TUNA	little by little, by multiple individuals using
SALESMAN	multiple approaches over multiple years.
τογς	 Design decisions based on the concept of IT being purely cost, not an investment.
COLONEL FLAG	 Useful life of the application underestimated
McFLY	 "If it ain't broke, don't fix it" is NOT a strategic mission statement, but was treated like one.
EAT FRESH	
SWIFFER	• A less constrained approach was needed.
MORE	



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RUNDOWN	What is meant by Inuendo ?
DYSFUNCTION	An Italian suppository ? Not quite.
INUENDO	 Rather, it is a database model designed to
CANNED TUNA	treat all components of the supply chain
SALESMAN	equally, regardless of their role.
τογς	 Not platform or DB engine specific.
COLONEL FLAG	 Provides unlimited growth and flexibility.
McFLY	 Provides comprehensive audit trail.
EAT FRESH	 Lessens dependency on IT personnel for
SWIFFER	ordinary requests.
MORE	



IBM Busin Parti	ness ner GEMKO Information Group, Inc. Information Systems Specialists
RUNDOWN	Inuendo principles
DYSFUNCTION	 Objects and transactions alike are individual, independent entities.
INUENDO CANNED TUNA	 Each entity has a database generated enterprise wide identity and a well known (to the user)
SALESMAN	legacy identifier (example – customer number).
τογς	 Each entity has a class (what type of entity). Each class has a distinct set of properties, each
COLONEL FLAG	with its own nickname an associated data type.
McFLY	 Data is organized vertically by data type and accessed in an associative manner by pickname
EAT FRESH	 Data is time, user and program stamped.
SWIFFER	 I/O is performed using centralized functions.
MORE	



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RUNDOWN	Inuendo principles (cont.)
DYSFUNCTION	 Data should be retained indefinitely.
INUENDO	 A piece of information associated with an entity
CANNED TUNA	 should exist once and only once in the database. Includes the legacy "well known" identifier.
SALESMAN	 No aggregate fields should exist, only the detail
τογς	that supports them.
COLONEL FLAG	– Why introduce the risk of disjointedness?
McFLY	 Should be able to recapture the value of any property at any moment in time
EAT FRESH	 More comprehensive than journaling
SWIFFER	 Should leverage the power of the database engine
MORE	first before creating any application code.



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RUNDOWN	Entity example
DYSFUNCTION	Consider a Salesman entity. Aside from other
INUENDO	 A legacy salesman number.
CANNED TUNA	 Would apply to almost any entity class.
SALESMAN	 Probably just looks different, depending on class. A full name / description.
τογς	 Would apply to almost any entity class.
COLONEL FLAG	 A home phone and a cell phone number. — Would apply to many entity classes.
McFLY	 A flag indicating whether he is certified.
EAT FRESH	 Probably only applies to salesman class.
SWIFFER	 The date ne was added to the system. Would apply to almost any entity class.
MORE	



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RUNDOWN	Database engine components
DYSFUNCTION	• The only identity column is in the Entity Header.
INUENDO	Referential constraints link the EntityID field in
CANNED TUNA	each sub table to the UniqueID in the Header.
SALESMAN	 The Value field in each sub table may be based on a DISTINCT TYPE defined through SQL based on
τογς	the needs of the business.
COLONEL FLAG	 During transition, triggers on legacy physical files
McFLY	replicate effects of I/O operations real time.
EAT FRESH	
SWIFFER	
MORE	



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	Standard I/O functions example:
RUNDOWN	EntityID Nickname Value Stamp (3+ columns)
DVCFUNCTION	Entity - 62195478 CERTIFIED N 2009-06-14-08.24.27.680583 JDOE SLS465R1
DISFUNCTION	62195478 CERTIFIED Y 2010-04-21-15.58.05.149804 CSMITH SLS465R1
INUENDO	
CANNED TUNA	Function getFlag(EntityID, NickName)
SALESMAN	•Uses SQL to retrieve the most recent row for the EntityID and Nickname combination from the Entity Flags table, and returns the Value.
τογς	•Example: getFlag(62195478, 'CERTIFIED') •This would imply the value "Y" because it is the most recent.
COLONEL FLAG	
McFLY	Function putFlag(EntityID, NickName, NewValue)
EAT FRESH	 Uses getFlag to determine the current value, and if it changes, writes a stamped record to the Entity Flags table.
SWIFFER	 Example: putFlag(62195478, 'CERTIFIED', 'Y') Could imply some type of successful/failure indication as a result value.
MORE	



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	Isn't that a lot of data ?
RUNDOWN	
DYSFUNCTION	 Not as much as you'd think !
INUENDO	 Most highly volatile DB fields tend to be
CANNED TUNA	aggregates, which are prohibited by Inuendo.
SALESMAN	 Descriptive and strategic data tends to be static for long periods of time.
TOYS	Sub table rows are generally narrow.
COLONEL FLAG	 Indexes are simple and uniform
McFLY	 Apps will only retrieve the info they need.
EAT FRESH	 Hence, overhead is light.
SWIFFER	 But wait until you see what's next
MORE	



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RUNDOWN	Time travel technology
DYSFUNCTION	There are probably things we'd like to do in the past:
INUENDO	 Go back and put big money on Butler to make the
CANNED TUNA	2010 NCAA finals.
SALESMAN	Unsend that ill-advised e-mail from 5 months ago.
τογς	 Or perhaps, more realistically, see what an agitated end user really saw on their screen when
COLONEL FLAG	they told you – "it was broke, but now it works,
McFLY	but fix it anyway".
EAT FRESH	 That one we can help you with.
SWIFFER	
MORE	



IBM Busin Partr	ler			GEMKO Information Group, Inc. Information Systems Specialists
		Standa	ard I/C	functions example:
RUNDOWN	Ent	tityID Nickname	Value	Stamp (3+ columns)
DYSELINCTION	Entity 62 Flaas	195478 CERTIFIED	N	2009-06-14-08.24.27.680583 JDOE SLS465R1
Biblioitenen	62	195478 CERTIFIED	Y	2010-04-21-15.58.05.149804 CSMITH SLS465R1
INUENDO				
CANNED TUNA	Function getFlag(Enti	tyID, NickName	e, Time	Index)
SALESMAN	•TimeIndex is an OPTIONAL argument of type TIMESTAMP. •Uses SQL to retrieve the most recent row for the EntityID and Nickname			
τογς	combination from the Entity Flags table, whose recorded time stamp is LESS THAN the one provided as an argument, and returns the Value.			
COLONEL FLAG	•Example: getElag(62	195478 (CERTI	FIFD' '	2009-06-19-11 25 56 228509')
McFLY	•This would imply the value "N", because the first row precedes the time index argument.			
EAT FRESH	•Example: getElag(62	195478 (CERTI	FIFD' '	2009-04-28-15 02 44 311606)
SWIFFER	•This would imply a blank value (or null if you so desire), because there are no entries which proceed the time index argument			
MORE	no entries which proc			



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What could we do with this ?		
RUNDOWN		
DYSFUNCTION	By changing our system time or session time (depending	
INUENDO	on your operating system):	
CANNED TUNA	 See an inquiry screen the way a user would have seen it back on February 28th, before month end. 	
SALESMAN	 Recognize only transactions as of a given date. 	
TOYS	 Generate a missing year end report for the auditors. 	
COLONEL FLAG	 Recreate an order acknowledgment for a customer when your application no longer lets you do it because 	
McFLY	the order has since been shipped and invoiced.	
EAT FRESH	Help a user figure out where they took a wrong turn	
SWIFFER	during last week's A/P check run.	
MORE	Getting the picture now ?	







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	System cleanup		
RUNDOWN			
DYSFUNCTION	 Deploy native, home grown analysis tools. 		
INUENDO	 Open source in nature. 		
CANNED TUNA	 Identify unused or unreferenced objects. 		
SALESMAN	 Retire to designated archive. 		
τογς	 Reduces scope of refit steps 		
COLONEL FLAG	 Cleanse environmental bad practice. 		
McFLY	 Example: user, library/schema hard coding. 		
EAT FRESH	 Establish proper test environment. 		
SWIFFER	 Including regularly scheduled refreshes. 		
MORE			



IBM Busin Partr	ness ner GEMKO Information Group, Inc. Information Systems Specialists			
RUNDOWN	21 st Century education			
US-219	• Series of hands on, instructor led workshops.			
ANDRO	 Live, customer site or public facility. Covers skills required during later steps. Many of which are cross platform. 			
RETRO				
EXPOSE				
Y AGAIN	 Many of the skills are cross platform. 			
5.& M	 Example: SQL, DB concepts, Eclipse workbench 			
THANK	 Consistent with IBM certification standards. 			
THANKS	 Instructor was co-author of latest exams. 			
	 "You don't know what you don't know". 			
	 Aging applications tend to promote aging skills. 			
воттом				















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RUNDOWN	Then what ?		
US-219	Process repeats indefinitely.		
ANDRO	 New set of constraints, legacy data mes. Smarter each time through. 		
RETRO	 Sporadic big bang efforts are disruptive, unpredictable and frequently deferred 		
EXPOSE	 Often leads to stagnant applications. 		
Y AGAIN	 A POOGI can be forecasted and budgeted for on an annual basis 		
S & M	 Promotes more dynamic applications. 		
THANKS	 Perpetual improvement in more manageable chunks. Investment in previous milestones is protected. 		
	 Seismic events no longer as ominous. 		
	 Thanks to flexibility of applications and data. Acquired knowledge 		
воттом	- Acquirea knowledge.		



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	Why GEMKO ?
RUNDOWN	
US-219	 IBM business partner since inception in 1990. Rich portfolio of solutions and skills.
ANDRO	 – IBM System i platform. – Microsoft Dynamics platform
RETRO	 Infor ERP platform. IAMB technology development
EXPOSE	 Annual customer care plans.
Y AGAIN	 Numerous alliances with product partners. Loyal customer base across many industries.
S & M	Partly owned by Gaines, Kriner, Elliott LLC.
THANKS	 Accounting & financial services. Business process improvement (TOC).
	 Marketing and relationship acquisition.
	 Seek to earn our place as a Trusted Advisor for your organization.
воттом	



